



## **ORDER FORM**

This Order Form is entered into by the parties designated below and represents a binding agreement as of the Effective Date set forth below.

<b>Customer:</b>	<b>Lightcast:</b>
Careersource North Central FL	legal name: Economic Modeling, LLC
	dba: Lightcast
	Jaime Perz
1112 N. Main St. Gainesville, FL 32601 United States	232 N Almon St. Moscow, ID 83843 United States
	Legal Notices: <a href="mailto:legal@lightcast.io">legal@lightcast.io</a>

**1. Services.** Lightcast will create a customized dashboard outlined in Attachment A (the "eImpact Dashboard") with up to 18 standard data points as described in Attachment B and provide Customer with access within four weeks from the Effective Date (the "Subscription Services").

The subscription includes the following services:

- Technical support via telephone or e-mail
- Access to monthly Database Dataset refreshes
- Secure hosting on Customer-specific URL

**2. Term.** This agreement begins on *September 01, 2024* (the "Effective Date") and will continue until *August 31, 2025* (the "Term").

**3. Fees.** The Fee for this agreement is *USD 48,000.00*, invoiced upon the Effective Date.

**4. Payment.** Invoices are due 30 days from receipt. Sales tax (including, as applicable, VAT, GST, HST, PST, etc.) will be added for non-tax-exempt institutions when applicable.

**5. Accounts Payable.** Lightcast will send invoices to the following Accounts Payable email address: [accounts.payable@careersourcenctfl.com](mailto:accounts.payable@careersourcenctfl.com)

**6. Additional Invoicing Information.** Before signing this Order Form, please provide the below info to Lightcast to help facilitate an easy invoicing process. Please provide your organization's accounts payable email address and any other relevant info your organization might require to

process an invoice (such as a link to a vendor portal or tax exempt certificate, if applicable).  
If your organization has a purchase order pertaining to this Order Form (or will require one to be referenced on the subsequent invoice), please provide the purchase order number below or indicate when it will be provided to Lightcast.

If applicable, please designate Customer's PO #: \_\_\_\_\_

Is Customer tax-exempt? Yes No

If yes, please provide a copy of the tax-exempt certificate with this Order Form.

If applicable, please designate Customer's Vendor Portal: \_\_\_\_\_

**7. Referenced Documents.** This Order Form incorporates the General Terms of Service (available here: <https://lightcast.io/general-terms-of-service>) in effect as of the Effective Date and, together, represent the entire Agreement between the parties. Customer has had the opportunity to review these terms prior to executing this Order Form. All defined terms in this Order Form have the meaning stated in the General Terms of Service.

**Lightcast**



Authorized Signature

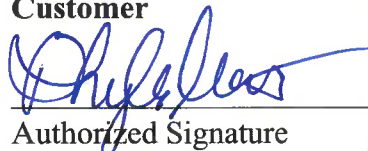
Floyd Swanton VP of Legal

Printed Name / Title

07/02/2024

Date

**Customer**



Authorized Signature

Phyllis Marky / CEO

Printed Name / Title

6/26/24

Date

## **Attachment A**

### **eImpact Description of Process**

**Procedure:** Creation and deployment of eImpact within 4 Weeks from the Effective Date.

In accordance with an iterative methodology, Lightcast develops a Customer-personalized dashboard through a fully managed, high-touch approach. This approach minimizes the time commitment required from the Customer, as Lightcast handles the substantial, upfront workload.

#### **Step 1: Kick-off**

On or shortly after the Effective Date of this Agreement, Lightcast's data-dashboard team initiates the creation of the initial draft of the Customerinstance of eImpact.

#### **Step 2: Draft Dashboard and Review**

Approximately two weeks later, the first draft is completed and presented to Customer through a link (for Customer's convenience in reviewing offline). Subsequently, a virtual meeting is scheduled to review the draft dashboard and gather Customer feedback. Edits to the dashboard are made based on the feedback received. A total of two rounds of feedback are accommodated within this phase.

#### **Step 3: Go Live!**

Lightcast furnishes Customer with the embed code required to integrate the dashboard seamlessly into Customer's website. Additionally, we offer technical support, often liaising directly with Customer's web developer to facilitate this integration. The embed code, a simple HTML iframe (similar to embedding a YouTube video), is provided.

The Database Dataset that feeds the eImpact Dashboard will be refreshed monthly. Access to the eImpact Dashboard will continue throughout the duration of the Term.

**Attachment B**  
**Possible Data Points**

- Occupation Characteristics
- Industry Characteristics
- Median Wage Peer Area Comparison
- Employment Growth Peer Area Comparison
- Wage Ranges by Occupation
- Labor Market Demographics
- Commuting Patterns
- Occupation Demographics (Race)
- Occupation Demographics (Gender)
- Occupation Demographics (Age)
- Top Employers by Worker Profile
- Jobs Trend and Forecast
- Job Postings Trend
- Job Postings by Industry
- Job Postings by Occupation
- Job Postings by Common Skills
- Job Postings by Specialized Skills
- Job Postings by Company
- Highest Earning Specialized Skills
- Job Postings by Credential
- Job Postings by Education Requirement
- Job Postings vs. Worker Profiles Skill Gap
- Higher Ed Completions by Program
- Higher Ed Completions by Institution
- Top 20 In-Demand Degrees
- Occupational Percent Share of Industries
- Custom Data (not sourced from Lightcast)